

♦ ORION

Investor PresentationJuly 2025



Disclaimer

This presentation contains, and the officers and directors of the Company may from time to time make, statements that are considered forward looking statements within the meaning of the Securities Act of 1933 and the Securities Exchange Act of 1934. These forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond our control, which may include statements about: our business strategy; our financial strategy; our industry outlook; and our expected margin growth; our pipeline of opportunity, and our plans, objectives, expectations, forecasts, outlook and intentions. All of these types of statements, other than statements of historical fact included in this presentation, are forward-looking statements. In some cases, forward-looking statements can be identified by terminology such as "may," "will," "could," "should," "expect," "plan," "project," "intend," "anticipate," "believe," "estimate," "predict," "potential," "pursue," "target," "continue," the negative of such terms or other comparable terminology. The forward-looking statements contained in this presentation are largely based on our expectations, which reflect estimates and assumptions made by our management. These estimates and assumptions reflect our best judgment based on currently known market conditions and other factors. Although we believe such estimates and assumptions to be reasonable, they are inherently uncertain and involve a number of risks and uncertainties that are beyond our control. In addition, management's assumptions about future events may prove to be inaccurate. Management cautions all readers that the forward-looking statements contained in this presentation are not guarantees of future performance, and we cannot assure any reader that such statements will be realized or the forward-looking events and circumstances will occur. Actual results may differ materially from those anticipated or implied in the forward-looking statements due to factors listed in the "Risk Factors" section in our filings with the U.S. Securities and Exchange Commission and elsewhere in those filings. Additional factors or risks that we currently deem immaterial, that are not presently known to us or that arise in the future could also cause our actual results to differ materially from our expected results. Given these uncertainties, investors are cautioned that many of the assumptions upon which our forward-looking statements are based are likely to change after the date the forwardlooking statements are made. The forward-looking statements speak only as of the date made, and we undertake no obligation to publicly update or revise any forwardlooking statements for any reason, whether as a result of new information, future events or developments, changed circumstances, or otherwise, notwithstanding any changes in our assumptions, changes in business plans, actual experience or other changes. These cautionary statements gualify all forward-looking statements attributable to us or persons acting on our behalf.

This presentation may contain the financial measures: adjusted net income, EBITDA, adjusted EBITDA, and adjusted EPS, which are not calculated in accordance with U.S. GAAP. If presented, a reconciliation of the non-GAAP financial measures to the most directly comparable GAAP financial measure will be provided in the Appendix to this presentation.



Orion At-A-Glance

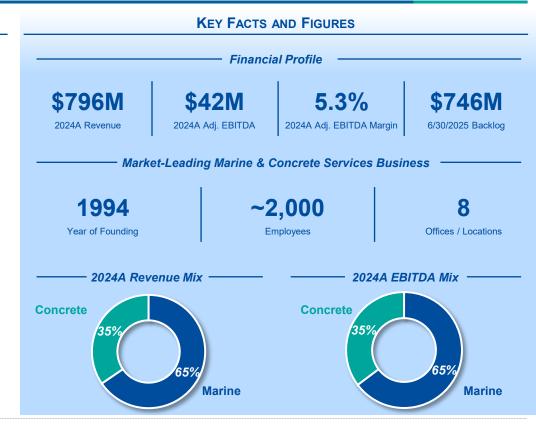
(\$ in millions)

BUSINESS DESCRIPTION

- Orion Group Holdings ("Orion"), based in Houston, TX, is a leading construction and engineering services company focused on large-scale infrastructure projects across two core segments:
 - Marine: Prime or subcontractor providing construction, restoration, dredging, maintenance and repair services for marine transportation facilities, pipelines, bridges & causeways and environmental structures
 - Concrete: Sub-contractor providing place & finish, site work, layout, forming and rebar construction services

Q2 2025 vs Q2 2024

Revenue	Adjusted EBITDA	Adjusted EBITDA Margin
+6.8%	+99.2%	+240bps





Large Market Opportunity with Strong, Diverse Tailwinds...

OBBBA & Trump Administration Directives

Prioritizing restoration of maritime dominance with investment in shipyards, vessel upgrades, drydocks

U.S. Navy Pacific Expansion

U.S. Navy investments in infrastructure across Pacific to support DOD strategy

U.S. Manufacturing Re-Shoring

Tariff and tax incentives driving reshoring initiatives across the U.S. driving demand for new structures

\$1.2T Infrastructure Act

Multi-year catalyst for public sector projects: transportation funding, ports, waterways, water infrastructure and bridges

Port Expansion and Maintenance

Larger ships via expanded Panama Canal require upgraded shipping channels and expanded infrastructure

Coastal Rehabilitation

Increased disaster recovery from regional weather events, environmental remediation and sea level rise

Data Center Demand

Al driving need for more data centers and power generation across US

Energy Security

Investment in domestic energy, LNG, chemical and petrochemical facilities





SEGMENT OVERVIEW

- Construction solutions spanning port expansion & maintenance, bridge, causeway and marine infrastructure construction services to customers across diversified end markets in the Continental U.S., Pacific Islands, Western Canada and Caribbean
 - Maintenance dredging provides a strong source of recurring revenue due to natural sedimentation in shipping channels and ports
 - · Much of Orion's equipment is qualified vessels under the Jones Act and Foreign Dredging Act
- Customer base spans both private and public sector clients

SUB-SEGMENT OVERVIEW



General construction, restoration, maintenance & repair of ports and docks, marine pipelines, marine transportation facilities, bridges and environmental structures



Removal of soil, sand and rock from waterways to enhance / preserve navigability



Design, salvage, demolition, towing and diving as well as underwater inspection, excavation, repair and engineering

KEY FACTS AND FIGURES

\$521M

2024A Revenue

\$27M

2024A Adj. EBITDA¹

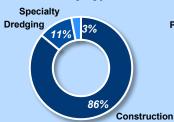
5.2%

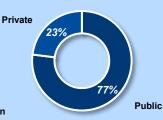
2024A Adj. EBITDA Margin

\$555M

6/30/2025 Backlog

2024A Revenue Mix by Type 2024A Revenue Mix by Customer





Marine benefits from higher-margin projects with high barriers to entry and consistent maintenance demand

SEGMENT OVERVIEW

- Turnkey concrete construction services including place and finish, site work, layout, forming and rebar for clients across manufacturing, data center, institutional, industrial, commercial construction and multi-family construction end markets
 - Core bidding strategy prioritizes value over volume focusing on a combination of project quality and potential for strong margins
 - Primary operation in Texas (focus on Dallas and Houston) with recent expansion into multiple other states
- Customer base is concentrated in the private sector across a targeted set of end markets

SUB-SEGMENT OVERVIEW



Data centers, office buildings & complexes, airport facilities, medical facilities, retail sites, education facilities and religious buildings



High-rise buildings & complexes, stadiums and tower parking garages



Wastewater treatment, tank foundations & site work, tilt wall warehouses & terminals and manufacturing sites

KEY FACTS AND FIGURES

\$275M

2024A Revenue

\$15M

2024A Adj. EBITDA¹

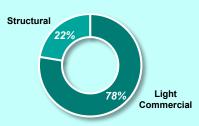
5.4%

2024A Adj. EBITDA Margin

\$191M

6/30/2025 Backlog²

2024A Revenue Mix by Type 2024A Revenue Mix by Customer





Improving project margins are laying the groundwork for future success

Orion Key Highlights

- 1 Mission Critical Specialty Construction Provider with Sustainable Competitive Advantages
- Multiple, Growing Market Opportunities with Strong Tailwinds and Diverse Demand Drivers
- 3 Highly Diversified Customer Base and Multiple Funding Sources
- 4 Strategic Plan Underway to Drive Long-Term Growth
- 5 Experienced Management Team Focused on Strategy, Execution and Growth



Misson-Critical Specialty Construction Provider with Sustainable Advantages



CRITICAL SERVICE PROVIDER

- Mission-critical specialty construction services provider operating in the U.S., Pacific, and Caribbean
- Broad range of marine construction services including transportation, facility construction, dredging, and diving
- Leading Jones Act dredger focused on the Gulf Coast
- Concrete construction services for commercial, structural, and industrial services



HIGH BARRIERS TO ENTRY

- Jones Act prohibits foreign competition in the U.S. market
- Marine specialty equipment is very expensive and requires significant upfront investment to enter market
- Orion owns 1,000+ pieces of specialty equipment with an estimated replacement value of ~\$200M
- High stakes involved in complex concrete projects
- Embedded customer relationships



POSITIONED FOR GROWTH FROM MULTIPLE TAILWINDS

- Well-positioned to take advantage of \$17B Infrastructure Bill funding for ports, waterways and broader infrastructure developments
- Robust backlog of \$746M with private sector leaders as well as state & local government customers
- U.S. Navy and U.S. Army Corps of Engineers infrastructure expansion
- Al-driven data center construction
- Economic growth in core Gulf regions
- Private investment growth in energy power and chemical infrastructure



Highly Diversified Customer Base









Long-tenured relationships with blue-chip customers across federal, state, local & private enterprise



Experienced Management Leading Strategic Plan to Drive Long-Term Growth

Execution on Actionable, Multi-Phase Strategic Plan is Underway

BIDDING DISCIPLINE



Focus on high-quality projects at healthier margins

+++

GEOGRAPHIC EXPANSION

Enter new geographies (including Western U.S. and Pacific Islands) that have high demand and strong growth profiles

FLEET & SYSTEMS UPGRADE



Capital investment in fleet improvement, and information systems upgrade

SEGMENT INTEGRATION



Leverage Concrete & Marine integration / best practice to drive synergies

PROJECT EXECUTION



Improve project management and execution to drive margin expansion

TALENT DEVELOPMENT



Recruit, develop, retain talent through training and career advancement to reduce expense and mitigate risk

Orion leadership's strategic vision will enhance stakeholder value



Successful Execution of Strategic Transformation - Phase I

Improved Profitability of the Concrete Business

- Implemented minimum bid margins
- Pursuing work with strong value proposition
- Bolstered management oversight with experienced leaders

Strengthened Business Development

- Recruited high-caliber talent
- Investing in resources to deepen client relationships
- Doubled backlog
- Building on significant contract wins



- Secured \$103M credit facility
- Monetized \$26M of non-core assets
- Consolidated Houston footprint from 7 offices to one
- Made investments in IT infrastructure and fleet

Orion has successfully delivered on Phase I of its Strategic Plan



Strong Track Record of Execution – Clear Direction for Phase II

PHASE II OF STRATEGIC PLAN

Four core pillars of growth potential have been identified in Phase II of Orion's Strategic Plan:



Strengthen the foundation



Emphasize specialized Marine construction



Explore M&A / enter new geographies



Integrate all businesses onto one platform

RECORD PIPELINE TO SUPPORT FUTURE GROWTH

Orion has significantly expanded its pipeline of opportunity over the past two years...

\$3B



\$18B

Current

...and is poised to deliver across segments:

Significant opportunities in marine construction

New potential in concrete in both private and public sector, enabling infrastructure for Al-driven data centers



Experienced Management Team Focused on Growth and Financial Performance



Travis Boone. PE Chief Executive Officer



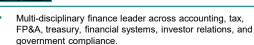
Alison Vasquez Chief Financial Officer



Chip Earle

25 Years of Experience

- Transformational leader with significant leadership and management experience across the civil, utility / pipeline and commercial building engineering and construction industries
- Prior to joining Orion, served as Regional Chief Executive of AECOM (NYSE:ACM)



- Further experience in mergers, acquisitions and financial transactions
- Former CAO of KBR. Inc. (NYSE:KBR) and previously held leadership positions within KBR finance organization



General Counsel

- Experience spans global legal, compliance, risk management and oversight across multiple industries
- Further experience in corporate and securities law. M&A. corporate governance, legal operations, compliance and contract management
- Previous roles have included GC of Newpark Resources and Bristow Group and executive leadership at Transocean



Alan Eckman Senior Vice President. Strategy & Growth

25 Years of Experience

Scott Cromack

Executive Vice President. Marine

30 Years of Experience

25

Senior Vice President of Strategy & Growth since July 2023

30

Years of

Experience

- Experience spans project development, business development leadership, organizational efficiency and innovative & alternative delivery
- Prior to joining Orion, held leadership positions at AECOM. most notably as VP of Business Development for ten years

- Most recently SVP at Texas Sterling Construction
- Executive-level experience in restructuring, negotiation and resolution as well as division level management with profit and loss responsibilities
- Previously held construction and project management positions at companies including Kiewit, Zachry Construction



Ardell Allred

Executive Vice President. Concrete

30 Years of Experience

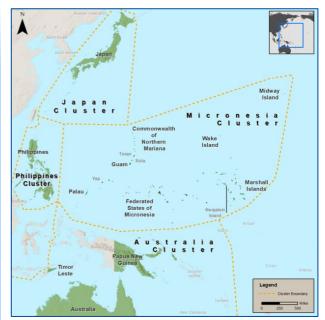
- SVP of Operations since 2019
- Prior experience in implementing cost savings strategies and project forecasting / controls improvements
- Has held multiple construction, project management positions with companies including Kiewit and Zachry Construction



Case Study: Aging U.S. Navy Infrastructure

U.S. NAVY INFRASTRUCTURE IN NEED OF REPAIR

- Aging US Navy port infrastructure average dry dock is now 107 years old¹
- The U.S. Navy has 9 dry docks in HI & WA; replacement of dry dock 3 in Pearl Harbor is underway at estimated cost of \$3.6B
- U.S. Navy Pacific Deterrence Initiative (PDI) is actively procuring \$80B+ in Multiple Award Construction Contracts to include major waterfront facilities on multiple Pacific Islands





Airfield Improvements



Seaport Improvements



Fuel Storage



Warehousing

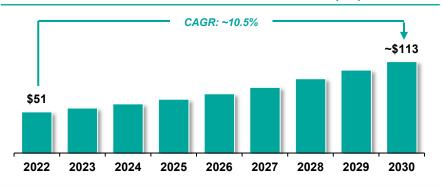
Orion anticipates U.S. Navy funding for shipyard renovations and Pacific Deterrence to accelerate and continue for several years



Case Study: Significant Data Center Growth Expected to Continue Through 2032 Driven by Al and Cloud Computing

KEY METRICS ~\$240M ~40% 36 **Total Project Value** Contract Dollars from **Projects Awarded** (spanning 20 years) Data Centers in 2025

U.S. DATA CENTER MARKET ESTIMATES (\$B)



Orion well-positioned to capture significant share

6.4GW OF DATA CENTER CAPACITY **UNDER CONSTRUCTION WITH 83% PRE-LEASED**



Total pipeline has surged to 46GW

TRACK RECORD WITH INDUSTRY LEADERS









Orion's

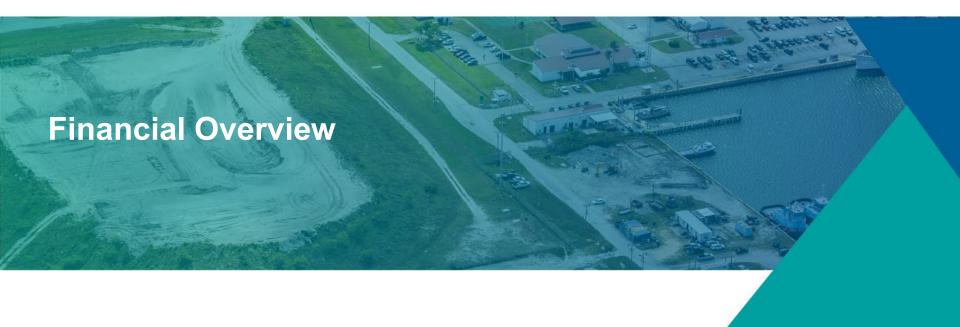
states



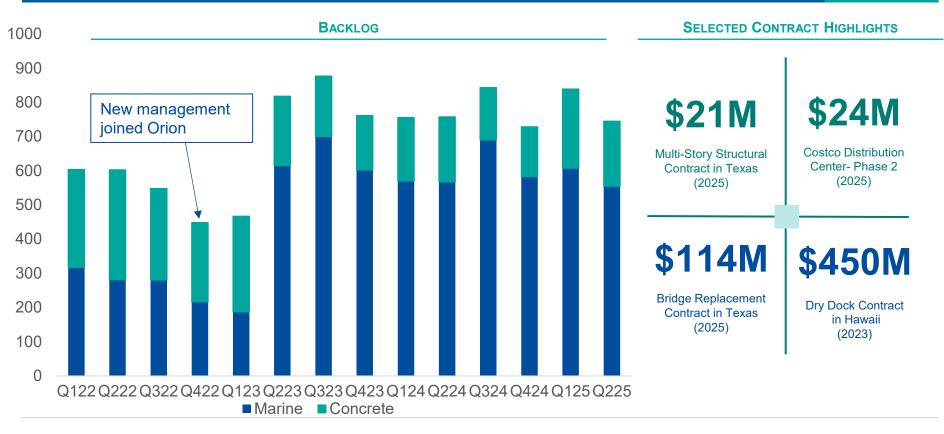


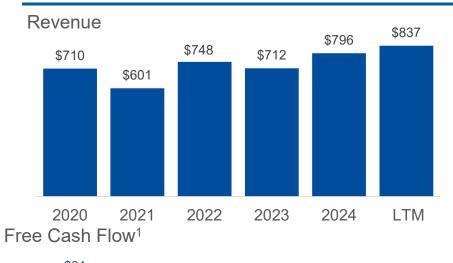




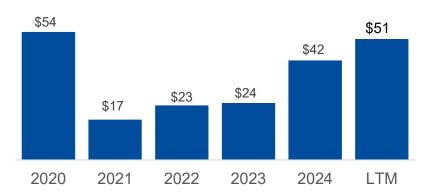














Liquidity (as of 6/30/25)

- Cash and cash equivalents of \$1.7M
- Net debt outstanding of \$31.7M
- Availability on revolver ~\$22M

¹ Free Cash Flow defined as cash flow from operations less capital expenditures



	Q2 2025	Q2 2024	Growth (YOY)
Revenue	\$205.3M	\$192.2M	+6.8%
GAAP EPS	\$0.02	(\$0.20)	
Adjusted EBITDA	\$11.0M	\$5.5M	+99.2%
Adjusted EPS	\$0.07	(\$0.12)	
Adjusted EBITDA Margin	5.3%	2.9%	+240bps

- Second quarter results were driven by new awards in both our Marine and Concrete segments
- Continue to see strong demand; opportunity pipeline grew from \$16B last quarter to \$18B
- Marine segment opportunity driven by U.S. Navy deterrence strategy in the Pacific, port expansions and maintenance, coastal rehabilitation and energy infrastructure
- Concrete segment opportunity driven data center demand and a healthy share of projects coming to market with an expanding base of clients



	FY2025
Revenue	\$800M - \$850M
Adjusted EBITDA	\$42M - \$46M
Adjusted EPS	\$0.11 - \$0.17
Capex	\$25M - \$35M ¹

"In summary, we've delivered a strong quarter of revenue, EBITDA and EPS growth and are tracking nicely with our 2025 guidance. We have a healthy pipeline that spans multiple, enduring growth themes from robust public and private investments. And we have the right team to execute on the next phase of our strategy." --Travis Boone, CEO of Orion, 7/29/25







Orion Group Holdings, Inc. and Subsidiaries Adjusted EBITDA and Adjusted EBITDA Margin Reconciliations (In Thousands, Except Margin Data) (Unaudited)

	_	Three months ended June 30,			Six Month June			ed
		2025		2024		2025		2024
Net income (loss)	\$	841	\$	(6,603)	\$	(573)	\$	(12,660)
Income tax (benefit) expense		(212)		617		(72)		265
Interest expense, net		2,827		3,338		4,968		6,695
Depreciation and amortization		5,231		5,970		10,634		11,990
EBITDA (1)	_	8,687		3,322		14,957		6,290
Share-based compensation		1,519		1,556		2,642		1,914
ERP implementation		225		613		830		1,299
Severance		547		19		577		81
Process improvement initiatives		_		_		138		_
Adjusted EBITDA(2)	\$	10,978	\$	5,510	\$	19,144	\$	9,584
Adjusted EBITDA margin(2)		5.3 %	ó	2.9 %		4.9 %		2.7 %



⁽¹⁾ EBITDA is a non-GAAP measure that represents earnings before interest, taxes, depreciation and amortization.

⁽²⁾ Adjusted EBITDA is a non-GAAP measure that represents EBITDA adjusted for share-based compensation, ERP implementation, severance and process improvement initiatives. Adjusted EBITDA margin is a non-GAAP measure calculated by dividing Adjusted EBITDA by contract revenues.

Orion Group Holdings, Inc. and Subsidiaries Adjusted EBITDA and Adjusted EBITDA Margin Reconciliations (In Thousands, Except Margin Data) (Unaudited)

	3	Q2024	_	4Q2024		1Q2025		2Q2025		LTM
Net income (loss)	\$	4,262	\$	6,754	\$	(1,414)	\$	841	\$	10,443
Income tax expense (benefit)		82		1		140		(212)		11
Interest expense, net		3,544		2,935		2,141		2,827		11,447
Depreciation and amortization		5,568		5,207		5,403		5,231		21,409
EBITDA (1)		13,456		14,897		6,270		8,687		43,310
Share-based compensation		1,016		1,079		1,123		1,519		4,737
ERP implementation		342		488		605		225		1,660
Severance		4		19		30		547		600
Process improvement initiatives		393		589		138		_		1,120
Adjusted EBITDA(2)	\$	15,211	\$	17,072	\$	8,166	\$	10,978	\$	51,427
Adjusted EBITDA margin(2)		6.7 %	6 <u> </u>	7.9 %	<u> </u>	4.3 %	6	5.3 %	,	6.1 %



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Orion Group Holdings, Inc. and Subsidiaries Reconciliation of Adjusted Net Income (Loss) (In thousands except per share information) (Unaudited)

 Three months ended June 30,						ed
2025		2024		2025	20	24
\$ 841	\$	(6,603)	\$	(573)	\$ (12	,660)
1,519		1,556		2,642	1	,914
225		613		830	1	,299
547		19		577		81
_		_		138		_
(527)		(503)		(963)		(758)
 1,764		1,685		3,224	2	,536
76		825		290	2	,410
\$ 2,681	\$	(4,093)	\$	2,941	\$ (7	,714)
\$ 0.07	\$	(0.12)	\$	0.07	\$ (0.23)
	1,519 225 547 — (527) 1,764 76 \$ 2,681	June 30, 2025 \$ 841 \$ 1,519 225 547 — (527) 1,764 76 \$ 2,681 \$	June 30, 2025 2024 \$ 841 \$ (6,603) 1,519 1,556 225 613 547 19 — — (527) (503) 1,764 1,685 76 825 \$ 2,681 \$ (4,093)	June 30, 2025 2024 \$ 841 \$ (6,603) 1,519 1,556 225 613 547 19 — — (527) (503) 1,764 1,685 76 825 \$ 2,681 \$ (4,093) \$	June 30, June 30, 2025 2024 2025 \$ 841 \$ (6,603) \$ (573) 1,519 1,556 2,642 225 613 830 547 19 577 — — 138 (527) (503) (963) 1,764 1,685 3,224 76 825 290 \$ 2,681 \$ (4,093) \$ 2,941	June 30, 2025 2024 2025 20 \$ 841 \$ (6,603) \$ (573) \$ (12 1,519 1,556 2,642 1 225 613 830 1 547 19 577 — — 138 (527) (503) (963) 1,764 1,685 3,224 2 76 825 290 2 \$ 2,681 \$ (4,093) \$ 2,941 \$ (7

⁽¹⁾ Items are taxed discretely using the Company's blended tax rate.



Orion Group Holdings, Inc. and Subsidiaries Adjusted EBITDA and Adjusted EBITDA Margin Reconciliations (In Thousands, Except Margin Data) (Unaudited)

	Marine Year ended December 31, 2024	Concrete Year ended December 31, 2024
Operating income	2,318	9,203
Other income	242	115
Depreciation and amortization	18,693	4,072
EBITDA (1)	21,253	13,390
Share-based compensation	3,711	298
ERP implementation	1,393	736
Severance	104	_
Process improvement initiatives	643	339
Adjusted EBITDA(2)	\$ 27,104	\$ 14,763
Adjusted EBITDA margin (2)	5.2 9	% 5.4 %



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Orion Group Holdings, Inc. and Subsidiaries Adjusted EBITDA and Adjusted EBITDA Margin Reconciliations (In Thousands, Except Margin Data) (Unaudited)

	Year Ending December 31,									
		2020		2021		2022		2023		2024
Net income (loss)	\$	20,220	\$	(14,560)	\$	(12,612)	\$	(17,875)	\$	(1,644)
Income tax expense		1,976		502		429		330		348
Interest expense, net		4,737		4,940		4,352		11,556		13,174
Depreciation and amortization		27,217		25,430		24,057		23,878		22,765
EBITDA (1)		54,150		16,312		16,226		17,889		34,643
Share-based compensation		1,998		2,401		2,754		2,042		4,009
Net gain on Port Lavaca South Yard property sale		_		_		_		(5,202)		_
ERP implementation		1,488		4,925		1,867		1,378		2,129
ISG initiative		369		_		_		_		_
Insurance recovery on disposal, net		(2,859)		_		_		_		_
Recovery on disputed receivable		(898)		_		_		_		_
Professional fees related to management transition		_		_		1,118		_		_
Severance		175		96		948		809		104
Intangible asset impairment loss		_		_		_		6,890		_
Process improvement initiatives		_		_		_		_		982
Net gain on Tampa property sale		_		(6,435)		_		_		_
Adjusted EBITDA(2)	\$	54,423	\$	17,299	\$	22,913	\$	23,806	\$	41,867
Adjusted EBITDA margin(2)		7.7 %	6	2.9 %	<u> </u>	3.1 %	<u> </u>	5.3 %	5	5.3

⁽¹⁾ EBITDA is a non-GAAP measure that represents earnings before interest, taxes, depreciation and amortization.

⁽²⁾ Adjusted EBITDA is a non-GAAP measure that represents EBITDA adjusted for share-based compensation, net gain on Port Lavaca South Yard property sale, ERP implementation, ISG initiative, insurance recovery on disposal net, professional fees related to management transition, severance, intangible impairment loss, process improvement initiatives and net gain on Tampa property sale. Adjusted EBITDA margin is a non-GAAP measure calculated by dividing Adjusted EBITDA by contract revenues.



Orion Group Holdings, Inc. and Subsidiaries Adjusted EBITDA, Unburdened Adjusted EBITDA and Unburdened Adjusted EBITDA Margin Reconciliations by Segment (In Thousands, Except Margin Data) (Unaudited)

Three Months Ended June 30, 2025

	June 30, 2025				
N	Marine		oncrete		
\$	6,230	\$	(2,798)		
	23		1		
	4,373		858		
	10,626		(1,939)		
	1,338		181		
	145		80		
	547				
· ·	12,656		(1,678)		
	5,473		5,263		
-	18,129	-	3,585		
\$	13.4 %	\$	5.1 %		
	\$ \$	Marine \$ 6,230 23 4,373 10,626 1,338 145 547 12,656 5,473 18,129	Marine C \$ 6,230 \$ 23 4,373 10,626 1,338 145 547 12,656 5,473 18,129 18,129		

⁽¹⁾ EBITDA is a non-GAAP measure that represents earnings before interest, taxes, depreciation and amortization.



⁽²⁾ Adjusted EBITDA is a non-GAAP measure that represents EBITDA adjusted for share-based compensation, ERP implementation, and severance.

⁽³⁾ Unburdened Adjusted EBITDA is a non-GAAP measure calculated as Adjusted EBITDA for the relevant segment (shown above) less the segment's share of shared service allocation.

⁽⁴⁾ Unburdened Adjusted EBITDA margin is a non-GAAP measure calculated by dividing Unburdened Adjusted EBITDA by contract revenues.

Orion Group Holdings, Inc. and Subsidiaries Guidance – Adjusted EBITDA Reconciliation (In Thousands) (Unaudited)

Voor Ending

	December 31, 2025				
Lo	ow Estimate		High Estimate		
\$	(2,226)	\$	1,533		
	(291)		(50)		
	9,815		9,815		
	25,613		25,613		
	32,911		36,911		
	7,604		7,604		
	1,485		1,485		
\$	42,000	\$	46,000		
	\$	Low Estimate \$ (2,226) (291) 9,815 25,613 32,911 7,604 1,485	Low Estimate \$ (2,226) \$ (291) 9,815 25,613 32,911 7,604 1,485		

(1) EBITDA is a non-GAAP measure that represents earnings before interest, taxes, depreciation and amortization.

(2) Adjusted EBITDA is a non-GAAP measure that represents EBITDA adjusted for share-based compensation and ERP implementation.

Orion Group Holdings, Inc. and Subsidiaries Guidance – Adjusted EPS Reconciliation (In thousands except per share information) (Unaudited)

		Year Ending December 31, 2025			
		Low Estimate		High Estimate	
Net (loss) income	\$	(2,226)	\$	1,533	
Adjusting items and the tax effects:					
Share-based compensation		7,604		7,604	
ERP implementation		1,485		1,485	
Tax rate of 23% applied to adjusting items (1)		(2,090)		(2,090)	
Total adjusting items and the tax effects		6,999		6,999	
Federal and state tax valuation allowances		(471)		(1,632)	
Adjusted net income (2)	\$	4,302	\$	6,900	
Adjusted EPS (2)	\$	0.11	\$	0.17	

(1) Items are taxed discretely using the Company's blended tax rate.

(2) Adjusted net income and Adjusted EPS are non-GAAP measures that represent net income adjusted for share-based compensation and ERP implementation.

